



**UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A PART III

OMB APPROVAL

OMB Number: Expires:

3235-0123 April 30, 2013

Estimated average burden hours per response..... 12.00

SEC FILE NUMBER 46795

**FACING PAGE** Information Required of Brokers and Dealers Pur ection 17 of the Securities Exchange Act of 1934 and Rule 17

	TRANT IDENTIFICATION  Trading, LLC		MM/DD/YY
NAME OF BROKER-DEALER: Lightspeed			
	Trading, LLC		
ADDRESS OF PRINCIPAL PLACE OF BUSIN			OFFICIAL USE ONLY
	ESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
148 Madison Ave	9th Floor		
	(No. and Street)		
New York	NY	100	016
(City)	(State)	(Ziţ	Code)
NAME AND TELEPHONE NUMBER OF PERS	ON TO CONTACT IN REGARD	TO THIS REPORT	
Jason R Lyons, (Chief Financial Officer)		(916) 563-7	182
5 1000			rea Code – Telephone Numbo
B. ACCOU	JNTANT IDENTIFICATION		
		(A	
		(A	
NDEPENDENT PUBLIC ACCOUNTANT who		(A	
NDEPENDENT PUBLIC ACCOUNTANT who McGladrey & Pullen, LLP		rt*	
NDEPENDENT PUBLIC ACCOUNTANT who McGladrey & Pullen, LLP	se opinion is contained in this Repor	rt*	
NDEPENDENT PUBLIC ACCOUNTANT who McGladrey & Pullen, LLP	se opinion is contained in this Reportation of the	rt*	rea Code – Telephone Numbo
NDEPENDENT PUBLIC ACCOUNTANT who McGladrey & Pullen, LLP (1 1185 Avenue of the Americas	se opinion is contained in this Reportance  Name – if individual, state last, first, middle not not need to be a second need t	rt* ame) NY	rea Code – Telephone Numbo
NDEPENDENT PUBLIC ACCOUNTANT who McGladrey & Pullen, LLP  (1) 1185 Avenue of the Americas  (Address)	se opinion is contained in this Reportance  Name – if individual, state last, first, middle not not need to be a second need t	rt* ame) NY	rea Code – Telephone Numbo
NDEPENDENT PUBLIC ACCOUNTANT who McGladrey & Pullen, LLP  (1 1185 Avenue of the Americas (Address)  CHECK ONE:	se opinion is contained in this Reportance  Name – if individual, state last, first, middle not not need to be a second need t	rt* ame) NY	rea Code – Telephone Numbo
NDEPENDENT PUBLIC ACCOUNTANT who McGladrey & Pullen, LLP  (1) 1185 Avenue of the Americas (Address)  CHECK ONE:  Certified Public Accountant	Name – if individual, state last, first, middle not  New York (City)	rt* ame) NY	rea Code – Telephone Numbo

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

#### **OATH OR AFFIRMATION**

I, Janice Barrilleaux	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial statement	and supporting schedules pertaining to the firm of
Lightspeed Trading, LLC	, as
	0_10, are true and correct. I further swear (or affirm) that
solely as that of a customer, except as follows:	er or director has any proprietary interest in any account classified
solely as that of a customer, except as follows:	
	· ·
	0
	Signature
. ^	CEO
	Title
Tuling Kan	
Jumy	LEGUE A DANEY
Notary Public	LESLIE A. BAILEY
This report ** contains (check all applicable boxes):	NOTARY PUBLIC - CALIFORNIA W
(a) Facing Page.	MY COMM. EXP. MAR. 11, 2014
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
<ul><li>(d) Statement of Changes in Financial Condition.</li><li>(e) Statement of Changes in Stockholders' Equity or Partner</li></ul>	ard on Sala Branziatora! Canital
(f) Statement of Changes in Liabilities Subordinated to Cl	
(g) Computation of Net Capital.	inib of Civators.
(h) Computation for Determination of Reserve Requirement	nts Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or Control Requ	
	the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Require	
	ratements of Financial Condition with respect to methods of
consolidation.  (I) An Oath or Affirmation.	
(i) An Oath of Arithmation.  (ii) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies found to	

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# Contents

Independent Auditor's Report	1
Financial Statement:	
Statement of Financial Condition	2
Notes to Statement of Financial Condition	3 – 6



McGladrey & Pullen, LLP
Certified Public Accountants
1185 Ave of the Americas
New York, NY 10036-2602
O 212.372.1800 F 212.372.1801
www.mcgladrey.com

## **Independent Auditor's Report**

To the Member Lightspeed Trading, LLC New York, New York

We have audited the accompanying statement of financial condition of Lightspeed Trading, LLC (the "Company") as of December 31, 2010 that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934 and Regulation 1.10 under the Commodity Exchange Act ("CEAct"). This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above present fairly, in all material respects, the financial position of Lightspeed Trading, LLC as of December 31, 2010, in conformity with accounting principles generally accepted in the United States of America.

McGladrey of Pullen, LCP

New York, New York February 25, 2011

# Statement of Financial Condition December 31, 2010

See Notes to Statement of Financial Condition.

ASSETS	
Cash	\$ 4,136,670
Due from clearing brokers	4,759,480
Clearing firm deposit	614,768
Due from brokers and other receivables	505,758
Due from Parent	89,940
Due from affiliate	287,942
Fixed assets, net	161,931
Intangible assets, net	572,833
Other assets	186,294
Total assets	\$ 11,315,616
Total assets  LIABILITIES AND MEMBER'S EQUITY	\$ 11,315,616
	\$ 11,315,616 \$ 2,442,266
LIABILITIES AND MEMBER'S EQUITY	
LIABILITIES AND MEMBER'S EQUITY  Liability - accounts payable, accrued expenses and other liabilities	

#### **Notes to Statement of Financial Condition**

#### Note 1. Organization

Lightspeed Trading, LLC (the "Company"), is a wholly owned subsidiary of Lightspeed Financial Inc. ("Lightspeed" or "Parent"). The Company is a broker-dealer registered with the Securities and Exchange Commission (the "SEC") and the Commodity Futures Trading Commission (the "CFTC") and is a member of the Financial Industry Regulatory Authority ("FINRA") and the National Futures Association (the "NFA"). The Company acts as an introducing broker.

The Company operates under rule 15c3-3 of the Securities Exchange Act of 1934, where the requirement is computed monthly with customer credit balance of \$1 million or less and a ratio of aggregate indebtedness to net capital under the net capital rule of 8:1 or better. The Company executes and clears its customer securities transactions on a fully disclosed basis with Penson Financial Services, Inc. ("Penson"), Assent LLC and Goldman Sachs Execution and Clearing, L.P. ("Goldman"). The clearing broker-dealers carry all of the accounts of the customers and maintain and preserve all related books and records as are customarily kept by a clearing broker-dealer. At December 31, 2010, amounts receivable from clearing brokers reflected in the statement of financial condition are amounts due from these brokers.

During 2010, the Company's Parent acquired two broker-dealers, Noble Trading.Com. Inc. ("Noble") and Terra Nova Financial, LLC ("Terra Nova"), both of whose operations were merged into the Company. Noble's broker-dealer license was withdrawn (BDW) effective September 1, 2010, at which time its net assets were contributed to the Company. Terra Nova's BDW was effective in February 2011; its net assets of approximately \$9,000,000 will be transferred to the Company's Parent.

## Note 2. Significant Accounting Policies

<u>Cash</u>: The Company maintains cash in bank accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts and does not believe it is exposed to any significant credit risk on cash.

<u>Due from Brokers and Other Receivables</u>: Management determines the allowance for doubtful accounts by regularly evaluating individual broker receivables and considering the broker's financial condition, credit history, and current economic conditions. Due from brokers and other receivables are written off when deemed uncollectible. No allowance was deemed necessary at December 31, 2010.

<u>Fixed Assets</u>: Fixed assets are stated at cost. Furniture and office equipment is depreciated on a straight-line basis using an estimated useful life ranging from three to seven years. Leasehold improvements are amortized over the shorter of the term of the lease or their estimated useful lives.

<u>Intangible Assets Subject to Amortization</u>: Intangible assets, consisting of customer lists, are amortized over the estimated useful life of ten years.

<u>Income Taxes</u>: The Company is a single-member limited liability company, which is a "disregarded entity" for tax purposes. Its income is included in the Parent's return. The Parent of the Company is a C corporation, as of December 31, 2010, no tax-sharing agreement was in place, and, accordingly, no provision for taxes is required for the Company. The Company is subject to certain state and local taxes.

Financial Accounting Standards Board ("FASB") Accounting Standards Codification Topic 740, Income Taxes, provides guidance for how uncertain tax positions should be recognized, measured, disclosed and presented in the financial statements. This requires the evaluation of tax positions taken or expected to be taken in the course of preparing the Company's tax returns to determine whether the tax positions are "more likely than not" of being sustained "when challenged" or "when examined" by the applicable tax authority. Tax positions not deemed to meet the more likely-than-not threshold would be recorded as a tax expense and liability in the current year. For the year ended December 31, 2010, management has determined that there are no uncertain tax positions. With few exceptions, the Company is no longer subject to income tax examinations by U.S. federal, state or local tax authorities for years before 2007.

#### **Notes to Statement of Financial Condition**

#### Note 2. Significant Accounting Policies (Continued)

<u>Deferred Rent Credit</u>: Rent expense is recorded on a straight-line basis over the lease term. Deferred rent credit included in the accompanying statement of financial condition results from rent reductions provided for at the inception of the leases.

<u>Use of Estimates</u>: The preparation of the Company's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and related notes for the periods presented. Actual results could differ from management's estimates.

#### Note 3. Intangible Assets

Intangible assets consist of the following:

ustomer list	\$ 2,400,000
ccumulated amortization	1,827,167
Intangible assets, net	\$ 572,833
Intangible assets, net	\$ 

The estimated aggregate amortization expense for the remaining net carrying amount of intangibles is as follows as of December 31, 2010:

#### Year ending December 31,

2011	\$ 148,149
2012	125,926
2013	103,704
2014	81,481
2015	59,259
Thereafter	 54,314
	\$ 572,833

#### Note 4. Fixed Assets

Fixed assets consist of the following:

Equipment	\$	844,772
Furniture and fixtures		116,143
Leasehold improvements		89,660
	•	1,050,575
Accumulated depreciation and amortization		888,644
Fixed assets, net	\$	161,931

#### **Notes to Statement of Financial Condition**

#### Note 5. Related Party Transactions

The Company has agreements with its Parent and Lightspeed Technologies, LLC ("LST"), an affiliated company, for utilization of services. The Parent performs certain functions for the Company, including treasury, payroll service, accounting, regulatory reporting, human resources, legal and compliance. The Company also receives technology development and technology support from LST.

Due from affiliate represents excess transfer of funds to LST. At December 31, 2010, the amount receivable from affiliate is \$287,942 and is included on the statement of financial condition.

Due from Parent represents expenses paid on behalf of the Company in regular course of business. At December 31, 2010, the amount due from Parent is \$89,940 and is included on the statement of financial condition.

During the year 2010, the Company paid off the \$800,000 balance due under a note payable to Integrity Trading, Inc. ("Integrity"), a company owned by the Parent. The note originated from the acquisition of a customer list from Integrity.

#### Note 6. Employee Benefit Plan

The Parent has a 401(k) salary deferral program that includes eligible employees of the Company. Contributions made by the Parent are allocated to the Company and recorded in management fees.

#### Note 7. Commitment and Contingencies

The Company is obligated under a noncancelable sub lease for office space expiring on July 31, 2014. There is a termination clause after the 36<sup>th</sup> month. The lease contains provisions for escalations based on certain costs incurred by the lessor.

The future aggregate minimum rental commitment under this lease is as follows:

#### Year ending December 31,

2011	;	\$ 26,908
2012		27,715
2013		28,546
2014	_	21,943
	_	
	<u></u>	\$ 105,112

At December 31, 2010, the Company had deferred rent credit of approximately \$6,776. Such credit is included with accrued expenses and other liabilities in the statement of financial condition.

The Company is subject to certain legal proceedings, claims and disputes, which arise in the ordinary course of business. Although the outcome of these matters cannot be predicted with certainty, the opinion of management is that these matters will not have a material adverse effect of the Company's financial position.

#### **Notes to Statement of Financial Condition**

#### Note 8. Net Capital Requirement

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital. The Company has elected to use the alternative method permitted by the Rule, which requires that the Company maintain minimum net capital equal to the greater of \$250,000 or 2% of the aggregate debit balances arising from customer transactions, as defined. At December 31, 2010, the Company had net capital of \$6,011,465, which was \$5,761,465 in excess of its required net capital. The Company's ratio of aggregate indebtedness to net capital was 0.41 to 1 at December 31, 2010.

### Note 9. Financial Instrument with Off-Balance-Sheet Risk and Concentrations of Credit Risk

As discussed in Note 1, the Company's customers' securities transactions are introduced on a fully-disclosed basis with its clearing broker-dealers. The clearing broker-dealers carry all of the accounts of the customers of the Company and are responsible for execution, collection of and payment of funds and, receipt and delivery of securities relative to customer transactions. Off-balance-sheet risk exists with respect to these transactions due to the possibility that customers may be unable to fulfill their contractual commitments wherein the clearing broker-dealers may charge any losses it incurs to the Company. The Company seeks to minimize this risk through procedures designed to monitor the creditworthiness of its customers and that customer transactions are executed properly by the clearing broker-dealer.

#### Note 10. Subsequent Events

In preparing this financial statement, the Company has evaluated events and transactions for potential recognition and/or disclosure through February 25, 2011, the date the financial statement was available to be issued.

Statement of Financial Condition

December 31, 2010

This report is filed pursuant to rule 17a-5 under the Securities Exchange Act of 1934 as a PUBLIC document.

Schedule of Assessment and Payments General Assessment Reconciliation (Form SIPC-7)

December 31, 2010

# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

ANNUAL AUDITED REPORT **FORM X-17A-5** 

Washington, D.C. 20549

OMB APPROVAL

OMB Number:

3235-0123 April 30, 2013

Expires:

Estimated average burden hours per response...... 12.00

SEC FILE NUMBER

**8-** 46795

## **FACING PAGE** Information Required of Brokers and Dealers Pursition S Securities Exchange Act of 1934 and Rule 1 xa 25

**PART III** 

REPORT FOR THE PERIOD BEGIN	NING 01/01/20	)10AN	ID ENDING	12/31/2010
	N	IM/DD/YY		MM/DD/YY
	A. REGISTRANT ID	ENTIFICATION		
NAME OF BROKER-DEALER:	Lightspeed Trading, L	_C		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE	OF BUSINESS: (Do no	t use P.O. Box No.)		FIRM I.D. NO.
148 Madison Ave		9th Floor		
	(No	and Street)		
New York		NY	10	016
(City)		(State)	(Z	ip Code)
NAME AND TELEPHONE NUMBE	ER OF PERSON TO CO	NTACT IN REGARD	TO THIS REPORT	Γ
Jason R Lyons, (Chief Financial	Officer)		(916) 563-	7182
			.(	Area Code - Telephone Number)
·	B. ACCOUNTANT I	DENTIFICATION		
DIDEDED TOTAL DI TOTAL A COOLD	TO A NOTE 1			
INDEPENDENT PUBLIC ACCOUN	TANT whose opinion is	contained in this Repo	ort*	
McGladrey & Pullen, LLP				
	(Name – if indivi	dual, state last, first, middle i	name)	
1185 Avenue of the Americas	New `	<b>Y</b> ork	NY	10036
(Address)	(City)	# Avenue - Lon	(State)	(Zip Code)
CHECK ONE:				
Certified Public Ac	ecountant			
Public Accountant	Countain			
Connact	ent in United States or a	v of its possessions		
Accountant not resid	ent in Office States of a	ly of its possessions.		
:	FOR OFFICIA	L USE ONLY	F-9×31	
·				

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

#### **OATH OR AFFIRMATION**

I, Janice Barrilleaux		, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial staten	nent and supp	porting schedules pertaining to the firm of
Lightspeed Trading, LLC		, a
of December 31		, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal	officer or di	rector has any proprietary interest in any account classified
solely as that of a customer, except as follows:		
		0
		M
		Signature
		000
		- $(EO)$
$\mathcal{A}$ $\mathcal{A}$ $\mathcal{A}$		Title
timu abaid		Y
Notary Public		LESLIE A. BAILEY
J		O NOTARY PUBLIC - CALIFORNIA O
This report ** contains (check all applicable boxes):		SACRAMENTO COUNTY MY COMM. EXP. MAR. 11, 2014
(a) Facing Page.		
(b) Statement of Financial Condition. (c) Statement of Income (Loss).		
(d) Statement of Changes in Financial Condition.		
(e) Statement of Changes in Stockholders' Equity or P	artners' or Sc	ole Proprietors' Capital
(f) Statement of Changes in Liabilities Subordinated t		
(g) Computation of Net Capital.		
(h) Computation for Determination of Reserve Require		
(i) Information Relating to the Possession or Control I		
(j) A Reconciliation, including appropriate explanation		
Computation for Determination of the Reserve Req (k) A Reconciliation between the audited and unaudite		
consolidation.	iu Statement	s of Financial Condition with respect to methods of
(l) An Oath or Affirmation.		
(m) A copy of the SIPC Supplemental Report.		
	nd to exist or	r found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5 (e) (3).



McGladrey & Pullen, LLP
Certified Public Accountants
1185 Ave of the Americas
New York, NY 10036-2602
0 212.372.1800 F 212.372.1801
www.mcgladrey.com

## Independent Accountant's Report

To the Managing Member Lightspeed Trading, LLC New York, New York

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation ("SIPC") for the year ended December 31, 2010, which were agreed to by Lightspeed Trading, LLC (the "Company"), the Securities and Exchange Commission, the Financial Industry Regulatory Authority, Inc. and SIPC, solely to assist you and these other specified parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement record entries noting no differences.
- 2. Compared the amounts reported on the audited Form X-17A-5 Part III for the year ended December 31, 2010, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2010, noting no differences.
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences.
- 4. Proved the mathematical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences.

We were not engaged to, and did not, conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be, and should not be, used by anyone other than these specified parties.

McGladry of Pullen, LCP

New York, New York February 25, 2011

# **SIPC-7** (33-REV 7/10)

#### SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

# General Assessment Reconciliation

SIPC-7 (33-REV 7/10)

For the fiscal year ended  $\frac{0 ecember - 3i}{0.20 \text{ LO}}$  (Read carefully the instructions in your Working Copy before completing this Form)

#### TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

	046795 FINRA DEC LIGHTSPEED TRADING LLC 148 MADISON AVE 9TH FL NEW YORK NY 10016-6700	7*7	Note: If any of the requires correction form@sipc.org and	i, please e-mail	wn on the mailing label any corrections to the form filed.
	_		Name and telephor respecting this form		rson to contact
A. Gen	eral Assessment (item 2e from	page 2)		\$	54,867 25,207
	s payment made with SIPC-6 filed ウドイン・/ウ	(exclude interest)		(	25,207
	Date Paid				
C. Les	s prior overpayment applied			(	
D. Ass	essment balance due or (overpa	yment)			29,655
E. Inte	rest computed on late payment	(see instruction E) for_	days at 20% per	annum	
	I assessment balance and inter		•	\$	29,655
				-	
Che	O WITH THIS FORM: ck enclosed, payable to SIPC I (must be same as F above)		\$		
Ched Tota	ck enclosed, payable to SIPC I (must be same as F above)	ncluded in this form (niv	\$ \${	)	her)-
Cher Tota H. Over Subsidia e SIPC m	ck enclosed, payable to SIPC I (must be same as F above) rpayment carried forward ries (S) and predecessors (P) in the cember submitting this form and thom it is executed represent the rmation contained herein is true.	the	\$ \${		
Cher Tota H. Over Subsidia e SIPC m son by w If all info	ck enclosed, payable to SIPC I (must be same as F above) rpayment carried forward ries (S) and predecessors (P) in ember submitting this form and whom it is executed represent the rmation contained herein is true le.	the ereby	\$		CLC Other organization)
Cher Tota H. Over Subsidia e SIPC m rson by w of all info	ck enclosed, payable to SIPC I (must be same as F above) rpayment carried forward ries (S) and predecessors (P) in the cember submitting this form and thom it is executed represent the rmation contained herein is true.	the ereby	\$	Tradin y sociation Parliners hip or a (Authorized Signature	CLC Other organization)
Cher Tota H. Over Subsidia e SIPC n son by v 1 all into	ck enclosed, payable to SIPC I (must be same as F above) rpayment carried forward ries (S) and predecessors (P) in ember submitting this form and whom it is executed represent the rmation contained herein is true le.	the ereby correct	Se name and 1934 Act r	Trading,  Sociation Parlinership or of  (Authorized Signature  (Title)  ar. Retain the W	other organization)
Cher Tota H. Over Subsidia  e SIPC m son by w 1 all into 1 comple ied the a perior	ck enclosed, payable to SIPC I (must be same as F above)  rpayment carried forward  ries (S) and predecessors (P) in  tember submitting this form and whom it is executed represent the remation contained herein is true  3 day of February  and the assessment payment if of not less than 6 years, the	the ereby correct  20 / / s due 60 days after the latest 2 years in an ex	Se name and 1934 Act r	Trading,  Sociation Parlinership or of  (Authorized Signature  (Title)  ar. Retain the W	other organization)
Cher Tota H. Over Subsidia e SIPC m son by w 1 all info d comple ed the s form a a perior	ck enclosed, payable to SIPC I (must be same as F above)  rpayment carried forward  ries (S) and predecessors (P) in  thember submitting this form and from it is executed represent themation contained herein is true  3 day of February  and the assessment payment if	the ereby e. correct  20 / / s due 60 days after the latest 2 years in an ere	Se name and 1934 Act r	Trading,  Sociation Parlinership or of  (Authorized Signature  (Title)  ar. Retain the W	other organization)

# DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

	Amounts for the fiscal period beginningk ' 20 10 and endingDec _ 31 20 1
Item No.	Eliminate cents
2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	\$ 26,398,688
2b Additions:  (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.	
(2) Net loss from principal transactions in securities in trading accounts.	
(3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net prefit from management of or participation in underwriting or distribution of securities.	
(7) Net loss from securities in investment accounts	
Total additions	
2c. Deductions:  (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	
(2) Revenues from commodity transactions.	
(3) Commissions, floor brokerage and clearance paid to other SIPC memoers in connection with securities transactions.	4,439,833
(4) Reimbursements for postage in connection with proxy solicitation.	
(5) Net gain from securities in investment accounts	
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury pills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	
(7) Direct expenses of printing advertising and legal less incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	
Enter the greater of line (I) or (II)	14,022
Total deductions	4454.055
d. SIPC Net Operating Revenues	\$ 21,944,633
te. General Assessment @ .0025	\$ 54,867
	(to page 1, line 2.A.)